

Cleaning for Health Tips for Success Vendors

It is important to know the vendors and their third-party certified products for the school that you are working with.

The school facility director and or designated purchasing officials should call the vendors of cleaning products school uses and introduce yourselves.

Let them know that you are interested in the transition to “third-party certified green” products and would like their help. A Cleaning for Health program includes continually identifying improved cleaning chemicals, equipment and practices as they evolve.

Good vendors who deliver on time and back up their products can be very helpful. Third party certified products are tested for efficacy. Most vendors today carry a “green” line or products and can provide free demonstrations to staff.

Ask your vendors to supply:

- a list of third-party certified products they distribute
- a list of additional Cleaning for Health products such as walk-off mats, microfiber cloths and mops, high filtration vacuum cleaners and floor care equipment
- free demonstration and training on these sample products (required by Green Seal certification)
- samples of microfiber products to show or distribute

Ask them for help setting up a pilot in one school and tracking results.

If the pilot product selected does not perform as well as you would like, request another third party certified product. There are hundreds on the market at comparable costs.

If your first vendor cannot help with this, find another high quality vendor.